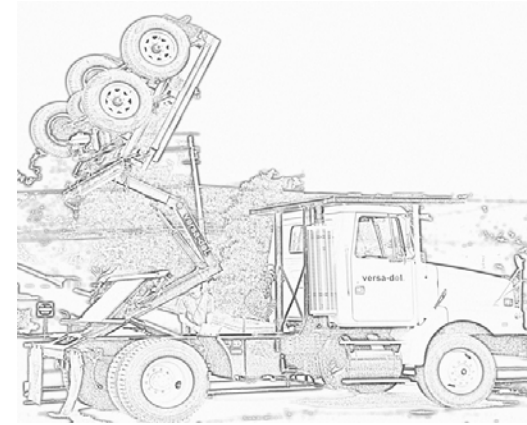


SUMMARY of ESTIMATED BENEFITS in addition to standard operations				Totals
Annual Results				
Fuel Savings				\$8,571
Additional Revenues				\$11,250
	Premium Handling Fees	\$7,500.00		
	Flexible Mix-n-Match Pulls	\$3,750.00		
Additional Savings				\$9,000
	Reduced Loading Time	\$4,500.00		
	Reduced Unloading Time	\$4,500.00		
Total First Year Benefits				\$28,821
2nd, 3rd, 4th and 5th Year results (with only 4% annual revenue/expense inflation)				
Year 2		4%	\$28,821	\$29,974
Year 3		4%	\$29,974	\$31,173
Year 4		4%	\$31,173	\$32,420
Year 5		4%	\$32,420	\$33,717
Total 5 Year Benefit				\$127,285

Total benefit received in only 5 years	
\$156,106	
Total benefit by year(s)	
1st Year Benefit	\$28,821.43
2nd - 5th Year Benefit	\$127,284.73
Total	\$156,106.15
Breakeven Scenario	
M1000A MSRP	\$69,900.00
Taxes (AVG 7%)	\$4,893.00
	\$74,793.00
Years to breakeven	2.60



Assumptions for Owner Benefits

				Standard Operations Using a Chassis / Tilt-Back/Roll-Back Trailer	Operations Using a Versa- Dol M1000A	Costs Savings	Additional Net Revenue	Benefits to Owner
Fuel Savings								
MPG - Deadhead / To-From Pull Site		MPG	7	10	MPG			
MPG - Loaded		MPG	5	7	MPG			
Deadhead Mileage / To-From Pull Site		Miles	48000	48,000	Miles			
Loaded Mileage		Miles	24000	24,000	Miles			
Fuel Costs @	\$ 2.50 per gallon							
	Deadhead Mileage / To-Fro Pull Site		\$17,143	\$12,000		\$5,143		
	Loaded Mileage		\$12,000	\$8,571		\$3,429		
TOTAL FUEL RELATED SAVINGS						\$ 8,571		\$ 8,571
Additional Revenues								
Special / Premium Handling Fees -- 50 Weeks								
	1 Pull Per Week @ \$300/Pull		\$ -	\$ 15,000				
	Operating Costs - 50%		\$ -	\$ 7,500			\$ 7,500	
Mix / Match Trailer Pull Fees - 50 Weeks								
	1 Pulls Per Week @ \$150/Pull		\$ -	\$ 7,500				
	Operating Costs - 50%		\$ -	\$ 3,750			\$ 3,750	
TOTAL ADDITIONAL REVENUES							\$ 11,250	\$ 11,250
Additional Savings								
Reduced Wait Time - Loading								
	240 Days @ .5 Hour/Day @ \$37.50/Hour		\$ -	\$ 4,500		\$ 4,500		
Reduced Wait Time - Unloading								
	240 Days @ .5 Hour/Day @ \$37.50/Hour		\$ -	\$ 4,500		\$ 4,500		
TOTAL ADDITIONAL SAVINGS						\$ 9,000		\$ 9,000
MINIMUM ANNUAL BENEFIT FROM USING THE M1000A								\$ 28,821